



Fábio Riberi Punsuvo

Personal Data

- Nationality: Brazilian
- Age: 49
- Place of Birth: São Paulo
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Fields of Academic Interest

- Capital Markets;
- Investment Analysis;
- Financial Mathematics;
- Corporate Governance;
- Economics.

Skills Summary

- Securities Advisor authorized by the Brazilian Securities and Exchange Commission (CVM);
- Associate member of the Brazilian Institute of Investor Relations (IBRI);
- Certified Counselor (CCI) by the Brazilian Institute of Corporate Governance (IBGC);
- Full/independent member of Investment/Financial Committees in Complementary Pension Plan Closed Entities and national and foreign insurance companies;
- Development of financial and investment consulting projects for institutional investors (pension funds and insurance companies) and corporate clients, developing customized investment solutions;
- Experience in consulting services to review business processes in the financial and investment area, with a focus on streamlining processes and implementing internal controls;
- Services for major national and multinational companies;
- Development and review of Investment Policies, focusing on return objectives, risk tolerance, investment structure modeling, Asset Liability Management (ALM), creating objective criteria for selection and evaluation of fund managers, management mandates, development of technical processes for evaluating investment proposals, asset class selection, etc;
- Consulting to implement Investment Committees and provide technical investment consulting services;
- External consultant on Investment Committees for local and foreign institutional investors;
- Experience in structuring investment funds and funds of funds in the fixed income, variable income and multimarket segments;

- Closed Private Pension Entity financial and investment management, being directly responsible for activities in the Control and Financial Analysis Department and the Operations Department, encompassing the fixed income, variable income and real estate markets;
- Coordination of the business budget process;
- Experience in cash flow planning and control, administering significant levels of funding;
- Identification and analysis of investment alternatives on the financial markets;
- Experience evaluating the economic and financial feasibility of investment projects;
- In-depth computer skills: large-scale environment and micro-computing;
- Experience designing and developing computerized systems: loans, cash flow, investment control, system integration, etc;
- Experience presenting to Boards of Directors, Tax Committees, Executive Committees, etc;
- Active participation in work groups involving several companies/areas;
- Full member of Investment Committees, the Executive Board's advisory body, managing preparation of economic-financial feasibility studies that are presented to decide on and formulate investment allocation strategies;
- Experience in strategic planning processes;
- In-depth knowledge of the investment products available in the Brazilian Market;
- In-depth knowledge of structured operations: Specific Purpose Companies, Real Estate Funds, Credit Rights Funds, Guaranteed Capital Funds, Private Equity Funds, hedge operations for variable income portfolios, etc;
- Excellent relationship with Consultants, Auditors, service providers and financial market professionals;
- Deployment of economic-financial assessment methodologies for investment projects in the pharmaceutical marketing area;

Education

2012 – Alternative Investments Program, The Wharton School, University of Pennsylvania.

2006 – Master's Degree, "Stricto Sensu", in Business Management, line of research in Business Valuation by Mackenzie Presbyterian University.

Master's Dissertation on "Quality of corporate governance and pension fund shareholdings at Brazilian public companies"

2002 – Post-Graduate Course, "Lato Sensu", Finance, on the IBMEC Business School's Executive MBA Program in Finance

1997 – Post-Graduate Course, "Lato Sensu", in Management with an emphasis on finance, at the Getúlio Vargas Foundation C.E.A.G. Program – São Paulo School of Business Management (EAESP)

1992 – Bachelor's degree in Economic Sciences from the São Luís Faculty of Economics

1985 – Technology Diploma in Data Processing from the Bradesco Foundation
Programming in ASSEMBLER and COBOL

**Work
Experience**

December/2013 – current:
F8A – Financial Consulting EIRELI
Registered and authorized to provide Securities Consulting services by
the Brazilian Securities and Exchange Commission (CVM)
Technical Director - Shareholder

September/2002 – February/2017:
FRP – Financial Consulting EIRELI
Registered and authorized to provide Securities Consulting services by
the Brazilian Securities and Exchange Commission (CVM)
Technical Director - Shareholder

June/2008 – July/2009:
Itajubá Investments
Partner responsible for product area

June/2007 – June/2008:
PPS – Portfolio Performance
Partner and Consultant

April/2005 – June/2007:
Icatu Hartford Insurance
Senior Corporate Manager

September/2002 to February/2005:
RP&R – Rocca, Prandini & Rabbat – RiskOffice
Consulting services provided through FRP Financial Consulting

April/2000 to September/2002:
Votorantim Asset Management DTVM Ltda
Division Commercial Manager – Institutional Clients

February/1995 to April/2000:
Economus Institute of Social Security
Manager, Department of Financial Control and Analysis
May/1997 to April/2000:
Manager, Financial Operations Department
August/1990 to February/1995:
Manager of Economus Prestadora de Serviços S/C Ltda
May/1989 to August/1990:
Support Analyst

November/1986 to May/1989:
Banco Bradesco S/A
Computer Programmer in Assembler and Cobol

**Professional
Associations**

Registered with the **Regional Economics Council** – CORECON under n°
25.923-3

Academic activities

MBA professor of finance: PUC – Minas Gerais, Institute of Applied Insurance Studies (IDEAS) - Rio de Janeiro, UNIVALI Vale do Itajaí University – Santa Catarina and in-company courses;

Professor of finance on Post-graduate finance courses at the Mackenzie Presbyterian University – São Paulo;

Speeches on finance-related issues.

Awards

- Honorable mention during the technical works competition at the 27th Brazilian Pension Funds Congress with the article “Research into corporate governance and empirical evidence of the benefits obtained by institutional investors”;
- Article approved for publication in the Accounting & Finance Review from the University of São Paulo, under the title: "Pension Fund Activism an Corporate Governance Quality"
http://www.eac.fea.usp.br/cadernos/completos/45/06-RCF-45-USP_A5-Ativismo.indd.pdf

Non-academic courses

- **Management development and refresher program** - 1 Getúlio Vargas Foundation
- **Generating value for our shareholders.**
Getúlio Vargas Foundation - CEAG (this subject supplements the post-graduate course)
- **Credit Risk Management**
Getúlio Vargas Foundation - CEAG (this subject supplements the post-graduate course)
- **Risk Management**
Continuous Education Program at the Getúlio Vargas Foundation
- **Managing Financial Institutions**
Continuous Education Program at the Getúlio Vargas Foundation
- **Corporate Finance**
Continuous Education Program at the Getúlio Vargas Foundation
- **Simulating the budget process: produce, execute and control**
Continuous Education Program at the Getúlio Vargas Foundation
- **Administering materials, negotiations and procurement**
Continuous Education Program at the Getúlio Vargas Foundation

São Paulo, April 2018.

Fábio Riberi Punsuvo